



# Channel Partner Program

## Empower. Innovate. Grow Together.



At ProCern Technology Solutions, we believe that partnership is the catalyst for transformation. Our Channel Partner Program is designed to empower you with the tools, expert resources, and support to deliver exceptional value to your clients and accelerate your business growth.

## Why Partner with ProCern?



### Growth Incentives

Unlock competitive and scaling margins, deal registration, and earn recurring revenue for the entire initial term of each client engagement. As you grow with ProCern, your rewards continue to build—ensuring long-term value and predictable income for your business.

### Tailored Solutions, Not Templates

Every organization is unique. ProCern partners gain access to a portfolio of adaptable, best-in-class security and IT solutions that can be customized to meet the distinct needs of your clients—no black boxes, no one-size-fits-all.

### Collaborative Approach

We believe in true partnership. From joint go-to-market strategies to seamless integration and co-managed services, we work alongside you every step of the way to ensure shared success.

## Who Should Partner with ProCern?

- **Managed Service Providers (MSPs)**
- **Value-Added Resellers (VARs)**
- **System Integrators**
- **Consulting Firms**
- **Agents and Brokers**

If you're passionate about delivering quality, reasonably priced, and innovative IT and security solutions for your clientele, and want a partner who values your expertise, **ProCern is the right fit.**



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