

How an Independent Auto Auction Modernized Operations and Reduced Risk with ProCern and Auction Edge

IBM i Power Systems for Independent Auto Auction

CUSTOMER PROFILE

CLIENT:

Regional automotive auction company

CLIENT CUSTOMERS:

100s of dealers through in-lane and digital auction channels.

DAILY BUSINESS NEEDS:

Uses Auction Edge EDGE ASI to:

- Manage vehicle intake
- Inventory
- Title processing
- Consignor relationships
- Accounting
- Dealer transactions

SOLUTION

ProCern's comprehensive IBM i and infrastructure support.

- IBM i Managed Services
- High Availability & Disaster Recovery
- Security Services
- Infrastructure Management & IBM i Expertise

RESULTS

- Improved uptime
- Reduced disruption risk
- Faster resolution
- Stronger security
- More time for focus

CHALLENGE



As the auction expanded, its IT team faced several challenges:

- Aging IBM i infrastructure supporting Auction Edge
- Limited in-house IBM i expertise
- Downtime risks affecting auctions and dealer transactions
- Growing cybersecurity and compliance requirements
- Complex upgrade, backup, and disaster recovery planning
- A need for dependable after-hours support

Any disruption could affect vehicle check-in, title processing, buyer activity, and financial transactions, so system reliability was essential.

SOLUTION



The auction partnered with ProCern Technology Solutions for comprehensive IBM i and infrastructure support.

ProCern provided:

IBM i Managed Services

- Proactive IBM Power Systems monitoring
- Performance optimization
- Operating system maintenance and patching
- Capacity planning
- Compliance-focused system hardening

High Availability and Disaster Recovery

- Backup validation and recovery testing
- Business continuity planning
- Protection against auction interruptions

Infrastructure Management and IBM i Expertise

- Storage, server, and network oversight
- Hybrid cloud consulting and lifecycle planning
- Troubleshooting and integration support
- Strategic modernization guidance

Security Services

- Vulnerability assessments and security monitoring
- Access control reviews
- Compliance-focused system hardening

RESULTS



- Improved uptime and Auction Edge reliability
- Reduced disruption risk during peak auction periods
- Faster resolution of infrastructure issues
- Greater confidence in backup and disaster recovery readiness
- Stronger security across IBM i and supporting systems
- More time for internal teams to focus on revenue growth instead of infrastructure maintenance

BUSINESS IMPACT



By keeping the IBM i environment secure, optimized, and available, ProCern helped the auction maximize its Auction Edge investment. Staff spent less time untangling technology issues and more time serving dealers, processing vehicles, and growing auction volume.

WHY PROCERN?



Auction Edge depends on stable IBM i and Power Systems infrastructure. ProCern helps automotive auctions:

- Improve IBM i performance and reliability while extending the value of critical auction platforms
- Strengthen cybersecurity defenses & Implement disaster recovery strategies
- Access specialized IBM i expertise without adding staff



Ready to Strengthen Your Auction Infrastructure?

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